

## **Challenging Bottlenecks**

Identify a couple of ways you'd like to improve, then spend a bit of time contemplating each column below until you emerge with a Big Assumption in the final column. It's basically drilling down and asking 'why is that?' to every answer.

Your ultimate task is to challenge your newly uncovered assumptions!

| 1. Commitment or improvement goal  "I would like to"       | 2. Obstacles on the path Concrete things I am doing or not doing that work against my goals. | 3. Hidden worries  What am I worried might happen if I do the opposite of this? | 4. Competing commitments What about this worry am I protecting/committed to? | 5. Assumption<br>behind this fear<br>Ask yourself:<br>"Is this true?"   |
|--|--|---|--|---|
| e.g. show leadership<br>by sharing my<br>opinion in public | avoiding social media  | - I will accidentally<br>post something stupid<br>- people will reject me       | - I like to feel safe<br>- I like to be liked<br>- I like to be right        | <ul><li>invisibility is better</li><li>than public discomfort</li><li>conflict is bad</li><li>mistakes are</li><li>unforgivable</li></ul> |
| 1.   |  |   |  |   |
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|  |  |   |  |   |
| 2.   |  |   |  |   |
|  |  |   |  |   |
|  |  |   |  |   |
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